



LANDSCAPING YOU CAN FEEL GOOD ABOUT

Finding the perfect landscaper to care for every aspect of your lawn and garden can be challenging. Inside Out Landscaping and Janitorial Services makes that search a breeze, offering everything under one roof. More importantly, this professional, full-service landscaping and janitorial company supports the Work Training Center, making their mission even more critical.

The Work Training Center (WTC) was established in 1949 to support and assist individuals with disabilities to “enhance the quality of their lives through increased independence in work and leisure activities.” Initially, a work program in landscaping was established through the WTC for adults with developmental disabilities. Liz Sheen née Coon shares that over time, due to fluctuating funding, they “brought in skilled labor to become competitive in the marketplace and acquire contracts.” Today, Inside Out Landscaping and Janitorial has transitioned into a full-service landscaping division, headed by Nico Galindo, and a commercial janitorial division led by Ray Stott.

The business functions as a for-profit company, but 100% of its profits go to programs in the WTC to assist adults with developmental disabilities. The

programs—Mosaic, Nexus, and Group Social Recreation—each address a different facet of service, including providing skilled nursing, practicing how to navigate independently around the community, developing enhanced social skills, and experiencing recreational activities together. WTC’s extensive support is funded through donations and revenue from its businesses.

Inside Out’s Landscaping department is headed by Nico Galindo. Nico graduated in 2017 with a degree in environmental studies and has worked in professional landscaping since then. He discusses some of their services, including maintenance, enhancement, installation, and irrigation. When asked about the maintenance service, he explains they offer “full service landscaping, not just a ‘mow and blow.’” Their customers can expect professional pruning, trimming, herbicide application, mowing, and leaf removal. In regards to installation and enhancement, their experienced landscapers can either plan and plant the entire yard if given a blank slate or can help customers choose what plants to add to their existing yard.

Often, home or business owners are faced with the prospect of finding an irrigation company to repair broken

sprinkler lines, retrofit parts, or even install a whole new system. Inside Out can take care of your watering issues as well. Nico shares, “We’re in the business of customer service. We really excel at communicating with our customers and addressing all their landscaping needs.”

The janitorial division of the company offers commercial cleaning services for churches, offices, medical facilities, and more. Ray Stott explains that their employees are trained in the five-step process for cleaning each room, from high dusting and disinfecting down to emptying the trash. Regarding residential work, they offer ‘clean out’ services such as pressure washing, steaming, and floor cleaning. Ray shares his excitement around increasing their footprint and supporting WTC. “The growth we are working towards and the challenges that come with it are exciting. Developing new methods to get things done and bring us to the next level is very rewarding.”

If your home or business could use Inside Out’s professional services, contact them for a free estimate. They can be reached by phone at (530) 343-7615 or by emailing info@insideoutchico.com. Discover more about their story and services online at InsideOutChico.com.